

## We are hiring!

We are looking for highly driven and motivated individual to join our sales team. This person should be able to work independently and possess a strong business acumen. The sales executive's responsibilities include maintaining close relationship with existing customers, generate leads and making sales calls and drive sales growth.

### Sales Executive Responsibilities:

- Track sales goals and developing sales strategies
- Contacting potential and existing customers on the phone, by email, and in person.
- Handling customer questions, inquiries, and complaints.
- Preparing and sending quotes and proposals
- Meeting daily, weekly, and monthly sales
- Participating in sales team meetings.
- Assist the sales manager in follow ups and follow throughs

### Sales Executive Requirements:

- diploma or equivalent
- 1+ years of sales experience, preferably in an engineering sector
- Excellent customer service and sales skills.
- Strong verbal and written skills in Chinese and English
- Good presentation skills.
- Proficiency in Microsoft Office
- Good negotiation and problem-solving skills

Interested party do email at [hr@wf-industrial.com](mailto:hr@wf-industrial.com) / [sales@wf-industrial.com](mailto:sales@wf-industrial.com)